



*Hattie
Larham's
Constant
Companions*

*Longevity of
Local Business*

*Corner Cup
Coffeehouse*

BUSINESS MATTERS

Raising Roofs: Building a Better Stow



The City of Stow is experiencing continued development, with yet another impressive year of investment. There have been multiple large development projects during the last year, including the completion of the second and the start of the third industrial building by Fogg Building Methods near the Seasons Rd. and Rt. 8 interchange, the construction of a new building for Mickey Thompson Tires & Wheels on Prosper Dr., and the construction of a Hilton Home2Suites on Bridgewater Pkwy. These projects, among many others, have contributed to a total estimated value of building permits issued from June 2016 to June 2017 of more than \$37 million.

The economic impact of these projects is significant both in terms of increased revenue for the City of Stow, and increased employment opportunities. The five largest projects during this last year combined to either create or retain approximately 196 jobs.

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RECENT DEVELOPMENT ACTIVITY 2016-2017 (PERMIT ISSUED/UNDER CONSTRUCTION)*

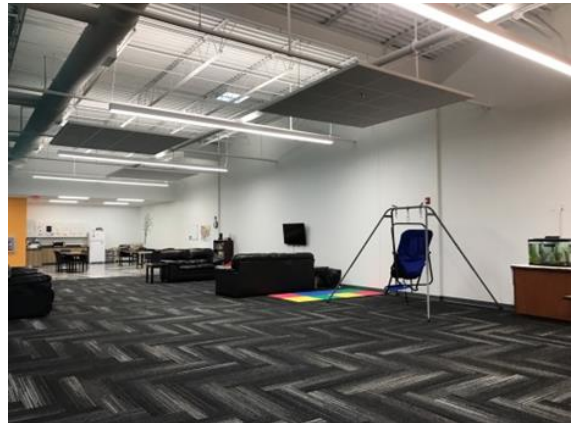
| Company Name | Street | Type | Building Permit Date | Capital Investment \$ | Jobs Retained | Jobs Created |
|---|-----------------|-----------|----------------------|-----------------------|---------------|--------------|
| Hattie Larlham | Norton Rd | New | 10/14/2016 | \$662,000 | 0 | 12 |
| Hilton Home2 Suites | Bridewater Pkwy | New | 10/31/2016 | \$6,222,000 | | |
| Mickey Thompson Tires | Prosper Dr | Expansion | 10/10/2016 | \$16,047,975 | 58 | 6 |
| Fogg Building Methods | Scarlet Ln | New | 5/26/2017 | \$4,571,570 | 0 | 60 |
| Fogg Building Methods | Seasons Rd | New | 6/1/2016 | \$5,323,054 | 0 | 60 |
| | | | | \$32,826,599 | 58 | 138 |
| *Projects with an estimated cost of \$500,000 or more permit issued June 1, 2016-June 1, 2017 | | | | | | |

Development trends in Stow have been improving over the last few years, and will hopefully continue in the future. This increased development is critical in providing economic strength and stability to the community.

Constant Companions of Stow

Hattie Larlham’s new Constant Companions location, at 1672 Norton Rd., provides a valuable service to the community and serves as a significant source of investment within the City. Sarah Rager, assistant director of the Constant Companions facility in Stow, explains the program: “Constant Companions is a day program for adults with disabilities that acts as a hub for social, educational, volunteer and recreational activities. Constant Companions helps participants to make connections by finding what each participant has an interest in, what their social goals are and what talents they have. We then use that to find clubs, classes and memberships for them to attend.”

Prior to opening operations, Constant Companions made substantial improvements to the former retail space, totaling over \$600,000 in investment, in order to meet the needs of their participants. These improvements have allowed for an exceptional facility which can serve 53 individuals daily and support a staff of 12 employees. The facility is thriving as it quickly approaches full enrollment. Moreover, the location on Norton Road provides a unique opportunity to the program’s participants, largely due to its close proximity to other businesses, such as Altercare, Giant Eagle, and Tuesday Morning, which allows for day to day community engagement. Constant Companions has proven to be a valuable addition to Stow and is quickly becoming an important presence in the community.



The Secret to Successful Small Business

A business must form lasting relationships within the community in order to stand the test of time. Altieri's Pizza and Stow Cone have done just that, allowing them both to stay in operation for over 50 and 30 years respectively. The secret to their success lies in their ability to deliver a quality product while maintaining a loyal following through friendly interactions with their customers.

Altieri's, the first pizza shop in Stow, has been an established business within the City for the past 52 years. The Altieri family business opened their doors in 1965, choosing Stow due to the lack of other pizza shops in the area. The business has remained in Stow in various locations throughout the years because of its rich history within the community. As for Dennis Altieri, owner of Altieri's Pizza, he has remained because he feels at home in Stow. When asked about his favorite aspect of operating a business, Dennis explains that for him, it's about his customers: "The majority of our clients are from Stow and surrounding communities, providing a good mix of people."



Stow Cone has been a summer staple within the community since its opening in 1982. The seasonal business caters to individuals of all ages, providing an extensive menu which includes a wide variety of soft serve ice cream flavors. Thena Kukuk attributes the success of her business to her "product, price, and service." Stow Cone prides itself on maintaining its identity throughout the years, which has helped garner a loyal clientele. One of Thena's favorite aspects of operating a well-established business is the opportunity to engage with multiple generations of families who recount fond memories of enjoying the sweet treats which Stow Cone has to offer.

Combining Coffee and Community

Step into Corner Cup Coffeehouse and you will be greeted by the fresh aroma of coffee, familiar faces, and a friendly atmosphere. This cozy coffee shop has quickly become a community staple and it is easy to see why. The combination of a welcoming staff and a community-oriented business model has made Corner Cup a popular gathering place for people of all backgrounds. Corner Cup was founded with the hope to become a place for people to “sip, gather, and be.”



Heather Ciranna, owner of Corner Cup, opened the coffee shop in January of 2015 which had been a dream of hers since she was in high school. Heather has always considered the City to be home, so opening in Stow was only natural. Moreover, Heather recognized the importance for a local business owner to have strong relationships with fellow local business owners and residents. Growing up in Stow provided her the foundation necessary to create a successful cornerstone of the community. She has built upon this foundation, fostering great relationships with other local businesses and customers, which have led to consistent positive feedback and support from the community.



Heather’s relationship with other local businesses includes involvement in organizations such as the Chamber of Commerce and Rotary Club. This involvement has allowed her to work alongside other local businesses, generating mutually beneficial relationships. One such relationship is with 2 Girls’ Cafe and Bakery, a fellow local business in Stow, whose wide variety of delicious pastries and light lunch fare is carried by Corner Cup. Heather’s continued efforts have established Corner Cup as a gathering place within the community; a place to “sip, gather, and be.”

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